

Alton College



Our journey to online payments

Frances Standen

SMT Project Co-ordinator

Stephen Forster

VP Finance Information Services & Estates

Diversity Creativity Inspiration Community

Agenda

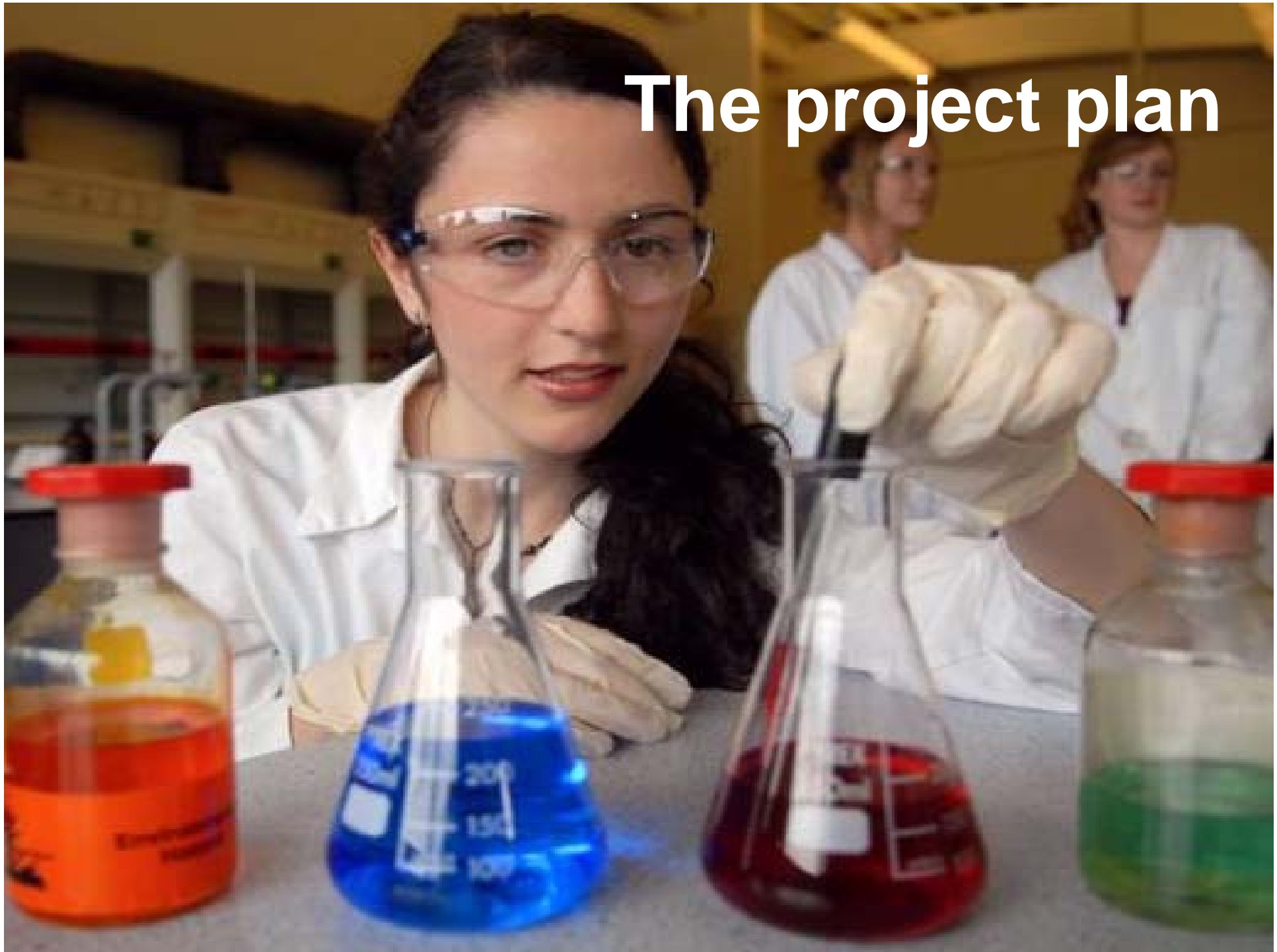


- About Alton College
- The project plan
- Key lessons learned
- Where next
- Questions

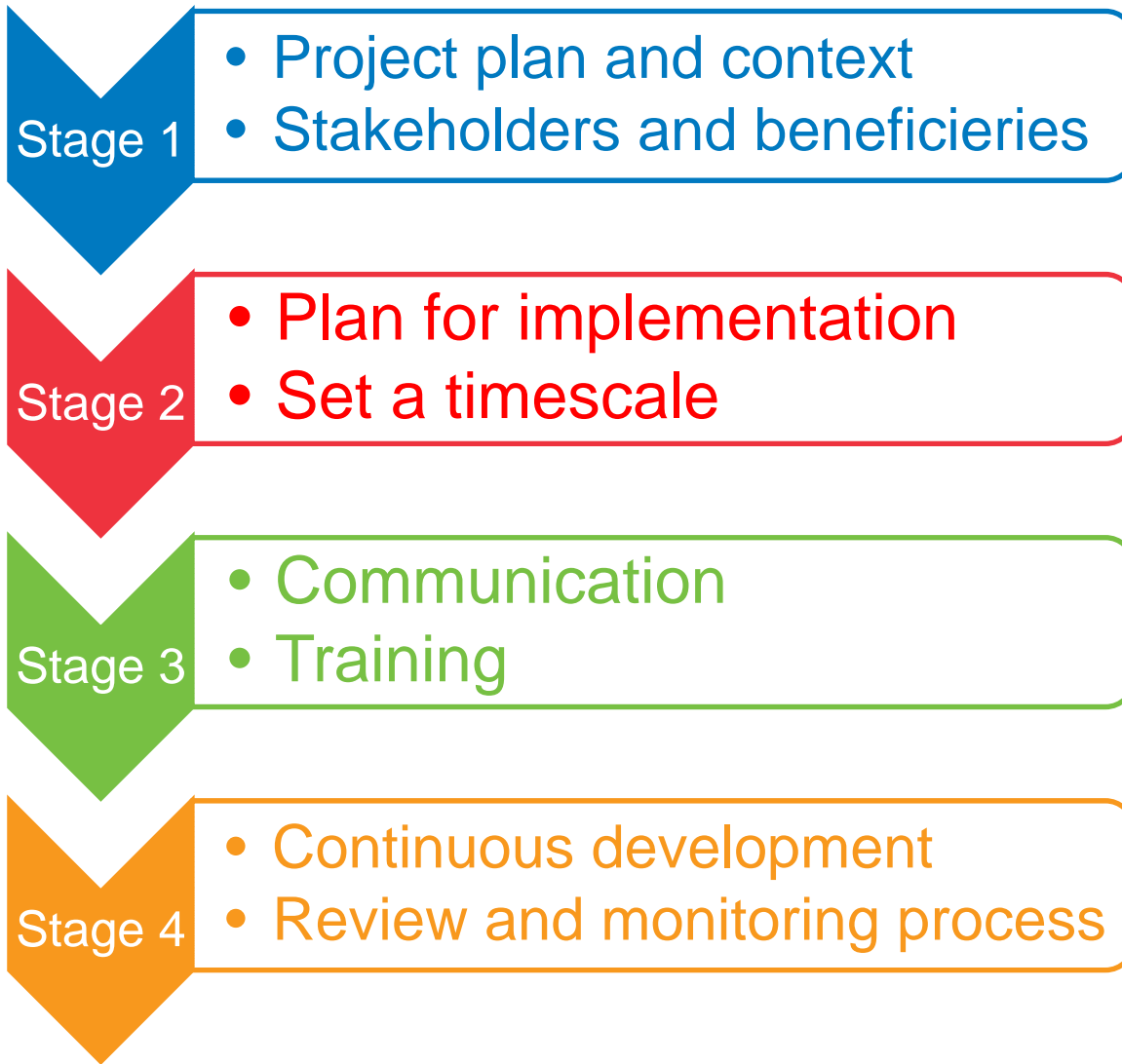
About Alton College



The project plan



The Project Plan



Stage 1

Alton College



- Why did Alton College want to do this?
- To devolve control of payments.
- Who would benefit?

Stage 2

Alton College



- Prepare an implementation plan
- Agree a timeframe
- Agree departments and categories

EASE of selling a product/service online

HIGH

C) HIGH EASE, LOW IMPACT

- Lost, Damaged Bus Passes
- Registration Fees
- Music Lessons
- Fund Donations

A) HIGH EASE, HIGH IMPACT

- Bus Passes
- Discount Rail Tickets
- Parking Permits
- Trips & Visits
- Account Credits
- Conferences & Events
- AC Branded Merchandise
- Pay an Invoice

LOW

D) LOW EASE, LOW IMPACT

- Oversees Tuition Fees
- Child Care Payments

B) LOW EASE, HIGH IMPACT

- Equipment Deposits
- Exam Resit Fees
- Facilities Hire
- Donations to College
- Charity Donations

LOW

HIGH

IMPACT of selling a product/service online

EASE/IMPACT MATRIX

Stage 3

- Training
- Communication

Alton College



Welcome to our College

News and Announcements



UNIVERSITY
MAKE YOUR FUTURE HAPPEN

National Student Finance Day
Find out the facts about financing university.



Trinity Laban String Orchestra Concert
LifeForce 2011-12 opens with a concert TONIGHT



College goes green
Green Week raises awareness of litter, recycling and our environment

[Read More...](#)




[!\[\]\(aa7a6810d13933c2fe1674866e861ceb_img.jpg\) Follow us on Twitter](#)

[!\[\]\(511db8ecc2a097c0efa963588ed9ea7b_img.jpg\) Like us on Facebook](#)

[!\[\]\(fc9c57635bc8339fe37345e9ffa40420_img.jpg\) Subscribe to our News Feed](#)

 <p>Visit our Online Store</p>				
<p>Now Open</p>	<p>Parents' Pages</p>	<p>SimplyGo</p>	<p>Adult Courses</p>	<p>New Prospectus</p>

Stage 4

Alton College



- Continuous Development
- Monitoring and review processes

Key lessons



Key lessons learned

Alton College



- The Project Plan
- Training & communication are key
- Make the store an integral part of the process

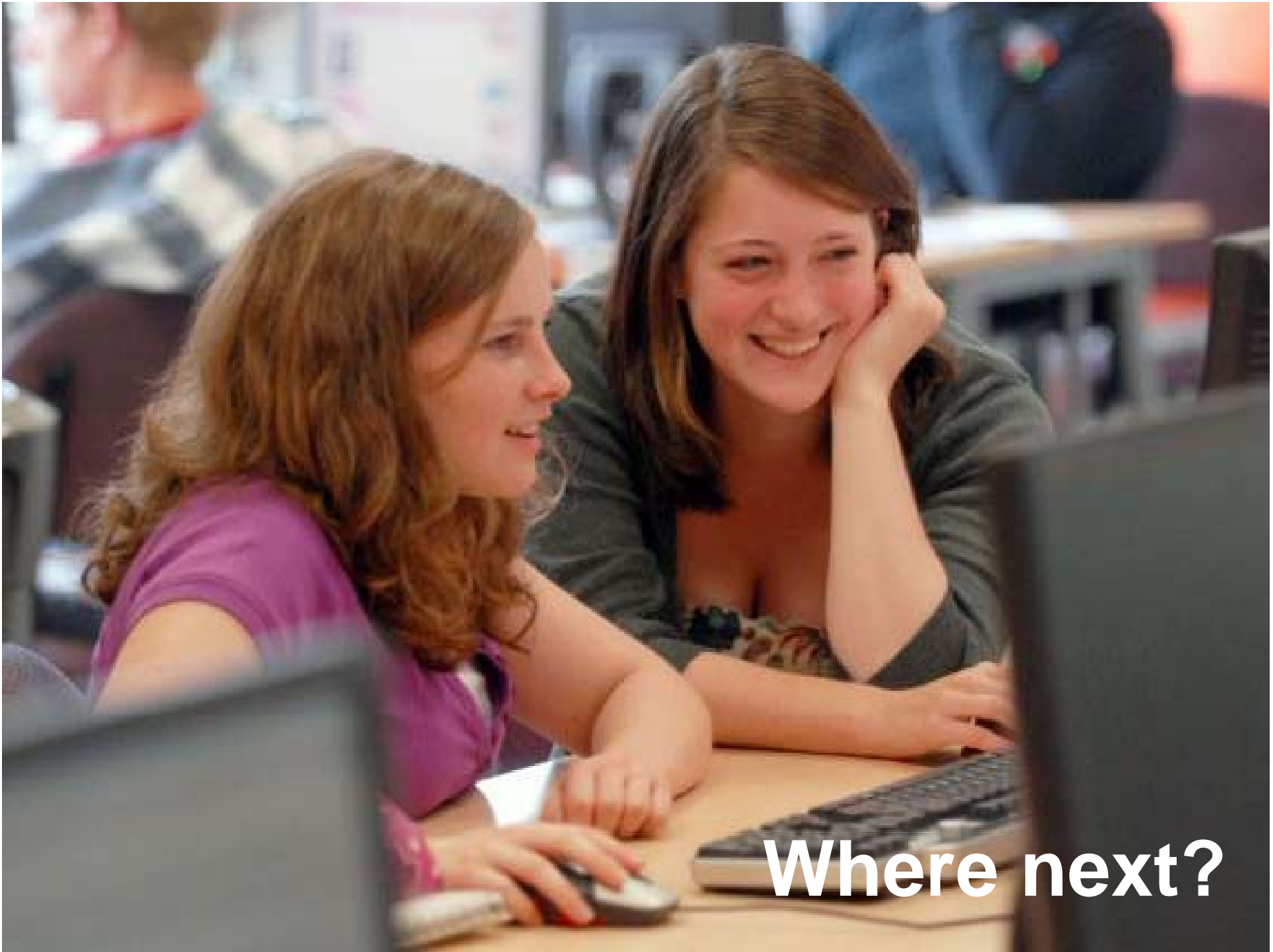
Exceeding expectations

Alton College



- Revenue generation
- Cost savings
- Review of many paper based processes
- Key enabler in improving support services to students





Where next?

Where next?

Alton College



- PayPal
- Recurring Card Payments
- Improve Store housekeeping
- Consolidation of what we have learned and further embed the store in processes

Any questions?.....

